

Playing it safe? New deal for old brand

One of the oldest brand names in the IT business has been contracted to offer back-office services across the public sector under a deal with the Government Procurement Service.

Logica, a brand dating back to the 1960s, announced the framework deal to supply payroll, human resources and finance services in the same week that it revealed heavy job cuts in a difficult IT services market. According to the announcement, the framework deal will enable any central government department, police, education, local authority, health and any partially funded or fully funded public sector entity, 'to benefit from shared services without a complicated or expensive procurement cycle'. The four year deal, that could be worth anything between £50m and £500m, also takes in outsourced training.

Logica already runs HR services for more than 80 public sector organisations under a 2002 framework with HM Treasury. Marie-Helene Durif, head of sourcing and category management at the Government Procurement Service, said, "The award of this contract is another milestone in the government's strategy to centralise procurement."

Analyst TechMarketView said the deal showed the government again expanding on an existing relationship rather than risking new suppliers.

MORE SMART MONEY: IBM is accepting new applications for its \$50m Smarter Cities Challenge grant programme, continuing the company's three-year, 100-city project. Through the Smarter Cities Challenge, IBM's top technical experts and consultants provide actionable advice to urban centres relating to energy, finance, sustainability, public safety, and citizen services. As part of the program, IBM provides assistance to winning cities using City Forward, a free online tool developed with public policy experts to explore trends and statistics to provide insight that can help shape public policy solutions to pressing municipal problems. An IBM Smarter Cities Survey of Glaswegians reveals that good air quality, a sense of security and co-operation between public and private sectors are top priorities for that city. www.ibm.com/thesmartercity

PARTNERS IN PRINT MANAGEMENT: Konica Minolta East has implemented its first UK managed print shared service in Leicestershire for use across three public sector organisations. Following a serious fire that destroyed its offices, Melton Borough Council has built the new Parkside building to where it has relocated operations. To reduce costs, maximise efficiencies and improve services, Parkside will serve as a shared service resource to the council, Leicestershire Partnership NHS Trust and Leicestershire County Council.

ASIA-PACIFIC ACQUISITION FOR CIVICA: Civica has acquired RM Asia-Pacific, a subsidiary of education IT giants RM. Based in Perth, with offices in Sydney and Melbourne, the company is one of the region's major providers of school and learning management systems, classroom technology and educational software. It delivers the leading schools management information system in Australia and supplies a customer base of approximately 4,000 schools in the region. Under the agreement, Civica will take ownership of the Maze product set and continue as sole distributor for other RM products in Australia and New Zealand.

ULTRA-SECURE TABLET FOR PUBLIC SECTOR: Fujitsu has joined forces with data protection expert, Bcrypt, to offer a secure tablet PC for UK government deployment. The combined solution offered ensures sensitive data is fully protected in the event of loss or theft, with prevention of unauthorised access ensured by strong user authentication. This robust software encryption layer compliments the hardware security features integrated into the STYLISTIC Q550, including a smartcard reader, fingerprint reader and Trusted Platform Module.

GGP



GGP Systems offer market-leading Geographic Information and Gazetteer Management Systems – designed as fully integrated e-government solutions.

- Single-point access to corporate information
- Open systems, easy integration
- Simple, quick to implement
- Easy to use, easy to access

Call GGP Systems today on **0208 686 9887**

GGP

GGP SYSTEMS
www.ggpsystems.co.uk

MAYRISE

Deliver better services through better IT

MAYRISE™ puts you in control with the information you need, when you need it.

www.mayrise.co.uk

Advanced software for managing council services – highways, street lighting, waste management and more. With easy XML integration to front office CRM, GIS and council websites.

Call **MAYRISE** on **(01453) 827400**

MAYRISE
information systems



SUBSCRIBE Now!

GET YOUR OWN COPY OF ITU

www.UKauthorITy.com/ITUsubscribe

Public Sector: **FREE**
Commercial: **£49**

Contact **Ann Campbell-Smith** for further details:
T: **01983 812623**
E: Ann@infopub.co.uk

